

Message Text

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E.O. 11652: N/A
TAGS: EEWT, BGEN, UR, US
SUBJECT: BUSINESS FACILITATION AND ACCREDITATION

1. IN SEPARATE CONVERSATIONS WITH COMATT AUGUST 15 AND 16, TWO U.S. BUSINESSMEN HAVE INDICATED PROGRESS ON QUESTION OF MOSCOW HOUSING FOR REPRESENTATIVES OF ACCREDITED U.S. FIRMS, AND ONE HAS INDICATED PROGRESS ON ACCREDITATION. DEPUTY REPRESENTATIVE DAVIS OF ENGELHARDT MINERALS HAS BEEN GIVEN FIRM OFFER OF APARTMENT IN BUILDING KNOWN AS KRUTINSKY VAL. DAVIS CONSIDERS APARTMENT SMALLER THAN DESIRABLE, BUT, IN LIGHT OF OVERALL DIFFICULTY IN HOUSING, HAS INDICATED TO US HIS INTENTION TO ACCEPT OFFER.

2. HEWLETT-PACKARD OUTGOING SENIOR REPRESENTATIVE (GLADKIN) REGISTERED SATISFACTION AT RECEIPT OF THIRD APARTMENT FOR H-P EXPATRIATE STAFF HERE. THESE THREE, ADDED TO TWO APARTMENTS WHICH H-P SUBLETS FROM OTHER ACCREDITED FIRMS (ONE FROM PAN-AM), BRING ALL FIVE H-P REPS INTO MORE OR LESS PERMANENT ACCOMMODATIONS.

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3. ABBOTT LABORATORIES MANAGER FOR PROJECT ENGINEERING (HRUSOVSKY) SEEMED CONFIDENT IN AUGUST 16 CONVERSATION THAT FORMAL ACCREDITATION FOR ABBOTT WOULD BE FORTHCOMING BEFORE END OF AUGUST. HE ALSO NOTED THAT ABBOTT WOULD PROBABLY NOT INSTALL A PERMANENT EXPATRIATE REPRESENTATIVE,

EVEN WHEN ACCREDITATION GRANTED, BUT WOULD, INSTEAD, CONTINUE TO RELY ON HIGHLY QUALIFIED LOCAL EMPLOYEE WHO HAS ALREADY BEEN WITH FIRM IN MOSCOW FOR SEVERAL YEARS.

4. COMMENT: IN LAST BUSINESS FACILITATION MEETING WITH ECON COUNSELOR SEVERAL MONTHS AGO, DEPUTY MINISTER OF FOREIGN TRADE MANZHULO INDICATED THAT WHILE SOME MINIMAL PROGRESS MIGHT BE MADE DURING SUMMER ON HOUSING U.S. REPRESENTATIVES, HE VIRTUALLY RULED OUT ADDITIONAL ACCREDITATIONS FOR THE PRESENT. WHILE HIS REMARKS WOULD SUGGEST CAUTION ABOUT ABBOTT'S HOPES BEING REALIZED IN IMMEDIATE FUTURE, BRITISH COMMERCIAL COUNSELOR TELLS US ONE BRITISH COMPANY HAS RECENTLY BEEN ACCREDITED HERE BY MFT, SO IT IS BY NO MEANS PRECLUDED. INDEED ACCREDITATION OF A U.S. FIRM MIGHT SERVE SOVIET INTERESTS AT PRESENT IN LIGHT OF CRAWFORD CASE IMPACT ON SOVIET REPUTATION WITH AMERICAN BUSINESS. TOON

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